

Balaji Telefilms Ltd.

C-13, Balaji House, Dalia Industrial Estate, Opp. Laxmi Industries
New Link Road, Andheri (West), Mumbai - 400 053.
Tel.:40698000 • Fax : 40698181 / 82 / 83
Website : www.balajitelefilms.com
CIN No. : L99999MH1994PLC082802



July 24, 2020

To,

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Stock Code: 532382

National Stock Exchange of India Ltd.

"Exchange Plaza",
Bandra-Kurla Complex, Bandra (East),
Mumbai - 400 051
Stock Code: BALAJITELE

Sub: **Compliance under Regulation 30 and 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")**

Dear Sir/Madam,

Pursuant to Regulation 30 and 47 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed copies of Statement of Standalone and Consolidated Audited Financial Results for the quarter and year ended March 31, 2020 published in the following newspapers today:

- i. All India Edition of 'Business Standard' an English Daily and
- ii. 'Mumbai Lakshadeep', a Regional Daily in Marathi.

Kindly take the same on record.

Yours truly,

For Balaji Telefilms Limited

Simmi Singh Bisht
Group Head Secretarial
Membership No. A23360
Encl: a/a



Textile companies foray into antiviral garments

Reliance, Birla, Arvind, Donear, Raymond, and Siyaram launch Covid-proof clothing

TE NARASIMHAN
Chennai, 23 July

With the coronavirus (Covid-19) pandemic abating, companies are turning to preventive measures to boost their revenues.

To cater to the antiviral fabrics and antimicrobial segment, almost all the Indian big textiles brands, including Reliance, Arvind, Aditya Birla, Donear Group, Raymond, and Siyaram have entered the market, which is expected to surpass \$20.5 billion by 2026, globally.

Companies started their journey with reusable masks and personal protective equipment (PPE) kits, and today, they are offering a range of PPE clothing along with fashion and casualwear. Research shows that viruses and bacteria can remain active on textile surfaces for up to two days.

Peter England, a menswear brand from the ₹8,743-crore Aditya Birla Fashion and Retail, has collaborated with Switzerland-based HeiQ to bring the unique HeiQ Viroblock fabric technology to India. Under this collection, Peter England will be launching workwear, loungewear, and face masks. Antiviral apparel starts from ₹1,800.

Arvind will start manufacturing antiviral shirting and suiting material, readymade garments, and face masks. It has partnered textile innovation firm HeiQ Materials AG, in association with Taiwanese specialty chemical major Jintex Corporation, to introduce the anti-virus technology in India.

The company will create these products using the newly launched antiviral textile technology in India under its brand Intellifabrix.

Carlo Centonze, chief executive, HeiQ Group, said, "HeiQ Viroblock is a special combination of our advanced silver and vesicle technology that has proven effective against Covid, with 99.99 per cent reduction of virus within 30 minutes."



Peter England, a menswear brand of Aditya Birla Fashion and Retail, has collaborated with Switzerland-based HeiQ to bring Viroblock fabric technology to India

Kulin Lalbhai, executive director, Arvind, in an interview, had said that, while initially, products would be launched under the Arvind Intellifabrix brand, the company will extend it to other consumer brands in its portfolio. Arvind markets brands like Arrow, US Polo Association, and Flying Machine in India, among several others.

The company is targeting around 10 per cent of the annual menswear sales of Arvind Intellifabrix of about ₹1,000 crore from this fabric.

Donear Group has collaborated with menswear brand Zodiac to launch antiviral shirts called Securo. The company claims its technology kills 99.99 per cent coronavirus on fabric within 2-5 minutes. Prices start from ₹250 per metre for shirt-

ing, and from ₹400 per metre for polyviscose and slightly higher for wool blends. Rajendra Agarwal, managing director, Donear Group, said demand for such products has shot up and it is coming from across the country. He added, these products would cost 10-15 per cent more than other products.

Raymond, India's largest integrated worsted suitings maker, said it is utilising its garment manufacturing factories in Bengaluru to manufacture PPE products, including overall suits and masks, which are currently being supplied to government, corporate sectors, and hospitals.

Siyaram, one of 'most well-known fashion textile brands, has launched its anti-coronavirus range of fabrics. The fabrics, launched to fight against the spread of Covid-19 outbreak, have been tested by World Health Organization-approved laboratories.

The new anti-coronavirus fabric provides protection from the virus and is developed in association with HealthGuard, an Australia-based firm.

Loyal Textile Mills, earlier this month, launched Viral Shield, a line of Covid-19 antiviral, reusable PPEs, masks and protective fashionwear range. The series has been launched in collaboration with Reliance Industries and HeiQ from Switzerland.

"The coronavirus disintegrates quickly within hours on porous surfaces like fabrics. The masks are used to prevent viral droplets to escape and spread of infection. Apart from the use of fabric for making masks, there is no data that the fabric has antiviral property that can kill the virus instantaneously," said Dr Manoj Goel, director and unit head, pulmonology, pulmonary critical care & sleep medicine, Fortis Memorial Research Institute, Gurugram.

"Antimicrobial clothes are talk of the town now. We don't have enough scientific data on whether people using them get less infections compared to others. We must also understand that for infections such as Covid, clothes are not the main mode of transmission. It is doubtful that these fabrics, even if antimicrobial, will be able to reduce the transmission of infectious diseases," said Dr C Jagadeesh, senior consultant in internal medicine, Apollo Hospital in Chennai.

81 stuck projects okayed for funding

INDIVIAL DHASMANA
New Delhi, 23 July

A special funding window has approved 81 housing projects that will enable the completion of almost 60,000 homes, with an investment of ₹8,767 crore.

Additionally, the window is actively evaluating options

to provide relief to 15,000 homebuyers in certain long-stalled projects which are pending before the Supreme Court for resolution.

The figures were disclosed during the review of the Special Window for Affordable and Mid Income Housing (SWAMIH) by Finance Minis-

ter Nirmala Sitharaman on Thursday.

These projects are spread across a mix of markets, including National Capital Region, Mumbai Metropolitan Region, Bengaluru, Chennai, Pune, and tier-II locations, including Karnal, Panipat, Lucknow, Surat, Dehradun,

Kota, Nagpur, Jaipur, Nashik, Vizag, and Chandigarh.

Investments in 18 projects have been given final clearance and disbursement is at various stages across seven residential projects. Applications from 353 stressed projects are under examination for provision of assistance.



Radico Khaitan Limited
Registered Office : Bareilly Road, Rampur - 244 901 (U.P.)
Tel. No. 0595-2350601/2, 2351703 Fax No. 0595-2350009
Email : info@radico.co.in Web : www.radicoKhaitan.com
CIN : L26941UP1983PLC027278

Extract of Unaudited Financial Results (Standalone and Consolidated) for the quarter ended 30th June, 2020

(₹ In lakhs)
(Except EPS)

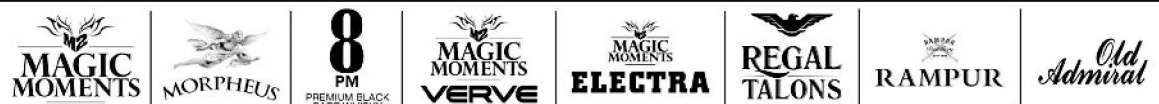
| Sl. No. | Particulars | Standalone | | | Consolidated | | |
|---------|--|--------------------------------------|--------------------------------------|---------------------------------|--------------------------------------|--------------------------------------|---------------------------------|
| | | Quarter ended 30.06.2020 (Unaudited) | Quarter ended 30.06.2019 (Unaudited) | Year ended 31.03.2020 (Audited) | Quarter ended 30.06.2020 (Unaudited) | Quarter ended 30.06.2019 (Unaudited) | Year ended 31.03.2020 (Audited) |
| 1. | Total income from Operations | 1,77,652.67 | 2,68,039.65 | 9,42,707.81 | 1,77,652.67 | 2,68,039.65 | 9,42,707.81 |
| 2. | Net Profit before Tax (after Exceptional items) | 5,821.90 | 8,237.08 | 27,268.67 | 5,901.74 | 8,438.30 | 27,432.59 |
| 3. | Net Profit after tax (after Exceptional items) | 4,407.29 | 5,476.70 | 22,750.07 | 4,487.13 | 5,677.92 | 22,913.99 |
| 4. | Total Comprehensive Income for the period | 4,365.00 | 5,456.37 | 22,479.64 | 4,444.07 | 5,657.63 | 22,640.56 |
| 5. | Paid up Equity Share Capital (Face value of Rs.2/- each) | 2,670.69 | 2,668.19 | 2,670.69 | 2,670.69 | 2,668.19 | 2,670.69 |
| 6. | Other Equity (excluding Revaluation Reserve) in the Audited Balance Sheet as at 31st March, 2020 | | | 1,49,382.18 | | | 1,51,623.00 |
| 7. | Earning per Equity Share on net profit after tax (fully paid up equity share of Rs.2/-) | | | | | | |
| | (a) Basic | 3.30 | 4.11 | 17.05 | 3.36 | 4.26 | 17.16 |
| | (b) Diluted | 3.30 | 4.11 | 17.04 | 3.36 | 4.26 | 17.15 |

Notes :

- The Unaudited financial results (standalone & consolidated) of the Company for the quarter ended 30th June, 2020 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on Thursday, 23rd July, 2020. The statutory auditors have expressed an unmodified audit opinion on Financial Results.
- The above is an extract of detailed format of quarterly financial results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015. The full format of the aforesaid financial results is available on the website of the Company, Bombay Stock Exchange Limited and National Stock Exchange of India Limited i.e. www.radicoKhaitan.com, www.bseindia.com and www.nseindia.com
- This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.

For and on behalf of the Board
Sd/-
Dr. Lalit Khaitan
Chairman & Managing Director
DIN No. 00238222

New Delhi
23rd July, 2020



IT bigwigs may speed up client staff absorption

DEBASIS MOHAPATRA
Bengaluru, 23 July

Large deals with rebadging of clients' employees made a comeback in Q1 of the ongoing financial year as IT services firms chased revenue growth amid demand slowdown. Experts are of the opinion that this trend is likely to accelerate in the coming quarters owing to vendor consolidation. Also, interest shown by domestic IT companies in acquiring in-house centres of global firms is also expected to provide fillip to this trend.

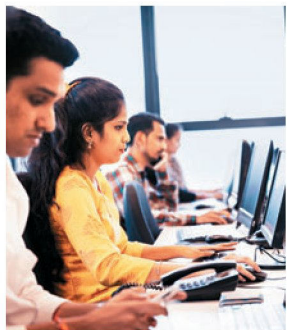
"While rebadging is not something new for Indian IT service providers, clinching these contracts during a pandemic indicates vendor consolidation. As firms look at driving revenue growth through the inorganic route by acquiring captives of global firms, such absorption of client employees is likely to increase in the coming quarters," said Pareekh Jain, an IT outsourcing advisor and founder of Pareekh Consulting.

Rebadging refers to absorption of employees of the client by the IT services firm as part of the outsourcing contract.

Earlier this month, the country's second-largest IT services provider Infosys announced a \$1.5 billion deal with US-based investment firm Vanguard. As a part of this deal, around 1,300 roles in Vanguard will transition into Infosys. HCL Technologies is also in the process of rebadging some employees of Cisco as part of the deal to acquire Cisco's self-optimising network (SON) technology for around \$50 million.

Over the years, Indian IT firms have bagged many outsourcing deals in which they had to absorb the staffers of clients as part of the agreement. Such deals are margin dilutive in the beginning, though companies boost operating margins with project ramp ups.

Meanwhile, net revenue per full time equivalent (FTE) is likely to see adverse impact due to such deals. Revenue per FTE indicates how much revenue each regular employee generates for a company and is a crit-



BENCH STRENGTH

| Firms | Rebadged deal | No. of employees absorbed (approx) |
|----------|-----------------------------|------------------------------------|
| Infosys | Vanguard | 1,300 |
| | Verizon | 2,500 |
| TCS | GM | 1,300 |
| | Prudential | 1,800 |
| | Transamerica Life Insurance | 2,200 |
| Wipro | Alight HR Services India | 9,000 |
| HCL Tech | Volvo | 2,500 |

Sources: Companies, reports

ical measure of efficiency.

Last year, Tata Consultancy Services (TCS) had absorbed 1,300 employees from General Motors India's engineering centre after it clinched a five-year contract worth \$500 million from the US automobile giant.

Similarly, in September last year, Wipro bagged a \$300 million contract from ICICI Bank after entering into a business-transfer agreement with Vara Infotech. According to the deal, the Bengaluru-headquartered firm absorbed 3,800 employees of Vara Infotech. Wipro had rebadged close to 9,000 staffers from US-based human resources and financial services firm Alight's India unit as part of the \$1.6 billion outsourcing contract. Infosys had also bagged \$1 billion contract from US telecom giant Verizon as part of which it absorbed about 2,500 staffers from the telecom firm in 2019.

According to HR experts, at a time when IT firms see rise in their reserved employees due to project delays and cancellations, this may add to the pressure on utilisation levels.

बैंक ऑफ बड़ोदा
Bank of Baroda

www.bankofbaroda.in

REQUEST FOR PROPOSAL

Bank of Baroda invites proposal for Tender for procurement of Citrix Netscaler and additional instance licenses for Citrix Load balancer.

Details are available under Tenders section on Bank's website: www.bankofbaroda.in

"Addendum", if any, shall be issued on Bank's website under tenders section i.e. on www.bankofbaroda.in. Bidder should refer the same before final submission of the proposal.

Last date for submission of the above tender will be on 4th August 2020 by 2:00 PM.

Place : Mumbai
Date : 24.07.2020

Chief Technology Officer



BALAJI TELEFILMS LIMITED

CIN: L99999MH1994PLC082802

Regd. Office: C-13, Balaji House, Dalia Industrial Estate, Opp. Laxmi Industrial Estate, New Link Road, Andheri (West), Mumbai - 400 053, Maharashtra.

Tel No: +91-022-40698000 | Fax No: +91-022-40698181/82/83

Website: www.balajitelefilms.com | Email-ID: investor@balajitelefilms.com

| Sr No | Particulars | STANDALONE | | | CONSOLIDATED | | |
|-------|---|----------------|----------------|--------------------|----------------|----------------|--------------------|
| | | Quarter ended | | Current Year Ended | Quarter ended | | Current Year Ended |
| | | March 31, 2020 | March 31, 2019 | March 31, 2020 | March 31, 2020 | March 31, 2019 | March 31, 2020 |
| 1 | Total Income from Operations | 11,606.72 | 8,211.72 | 57,662.80 | 10,767.90 | 8,886.10 | 57,355.48 |
| 2 | Net Profit / (Loss) for the period (before Tax, Extraordinary and/or) | 1,762.33 | 176.96 | 9,466.15 | (1,265.13) | (2,846.95) | (2,216.83) |
| 3 | Net Profit / (Loss) for the period before tax (after Exceptional and/or Extraordinary items) | 1,762.33 | 176.96 | 9,466.15 | (1,265.13) | (2,846.95) | (2,216.83) |
| 4 | Net Profit / (Loss) for the period after tax (after Exceptional and/or Extraordinary items) | 1,043.02 | 217.74 | 5,786.94 | (1,984.44) | (2,797.16) | (5,896.04) |
| 5 | Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period / year (after tax) and Other Comprehensive Income (after tax)] | 1,036.78 | 216.71 | 5,777.44 | (1,975.99) | (2,759.90) | (5,890.85) |
| 6 | Equity Share Capital | 2,022.61 | 2,022.61 | 2,022.61 | 2,022.61 | 2,022.61 | 2,022.61 |
| 7 | Reserves (excluding Revaluation Reserve) as shown in the Audited Balance Sheet of the previous year | | | 1,03,716.53 | | | 67,192.18 |
| 8 | Earnings Per Share (of ₹ 2/- each) (for continuing operations) Basic & diluted | | | | | | |
| | Basic | 1.03 | 0.21 | 5.72 | (1.97) | (2.75) | (5.81) |
| | Diluted | 1.03 | 0.21 | 5.72 | (1.97) | (2.75) | (5.81) |

Note:

The above is an extract of the detailed format of Quarterly & Yearly Financial Results filed with the Stock Exchanges under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Quarterly & Yearly Financial Results are available on the website of the Company at www.balajitelefilms.com and may also be accessed on the website of BSE Limited at www.bseindia.com and National Stock Exchange of India Limited at www.nseindia.com.

Place: Mumbai
Date: July 22, 2020

For Balaji Telefilms Limited
Sd/-
Jeetendra Kapoor
Chairman

